

ANNUAL REPORT 2022

geres
ACTING FOR
CLIMATE
SOLIDARITY





Marie-Noëlle Reboulet, President and Laurence Tommasino, Executive Director, Geres

Our world is undergoing profound transformations, whether in terms of geopolitics, climate or biodiversity, and we simply cannot rush blindly forward, turn in on ourselves or give way to defeatism or that hatred of the Other engendered by fear.

We have made the choice to act, both individually and collectively, to defend our values, mitigate these changes and, where possible, help everyone, especially the most disadvantaged, to adapt.

The full meaning of our commitment as an association stands out against this background. The action we take for climate solidarity is our action as citizens.

In the Sud Provence-Alpes-Côte d'Azur region of France, in 2022, this commitment was reflected in our contribution to a highly dynamic effort by public and voluntary organizations to combat energy poverty in Marseille, as well as the creation of the IRA2E association with our partners in the regional agricultural sector. Our efforts to mobilize companies and citizens have resulted in concrete commitments: regional companies are supporting our projects and our association, other associations are joining with us to celebrate Earth Day and we see more and more citizens volunteering.

At national level, by taking part in several voluntary sector networks, we can speak with one voice to defend our interests, our independence and our values, as well as run projects with other organizations.

Internationally, despite tricky political and security situations, new Green Business Zones (ZAE) operated by the social enterprise Green Biz Africa have opened their doors to VSEs in Mali. In Myanmar, new activities are under consideration, while an office has been established in Burkina Faso. Conversely, in Afghanistan, faced with the ever-increasing denial of women's rights, we had to take the decision to stop

intervening directly. Our local partner RMO is still active and we keep in close touch. Of course, in both Afghanistan and Mali (where French government-funded activities have ceased), our thoughts are with the people who can no longer receive the expected support and with our colleagues we had to let go from our teams.

Rising energy prices reinforced our determination to ensure that climate action and social action go hand-in-hand. In the cold regions of Tajikistan and Mongolia, families, the public authorities and artisans have all been involved in projects to reduce charcoal consumption and improve living conditions. In both Morocco and Myanmar, networks of women distributors of energy-saving cooking appliances are gradually becoming more structured. All these initiatives are the result of close collaboration between Geres teams and our partners, for whose trust we are grateful. We are delighted to see that disadvantaged women and men and young people looking for hope are regaining autonomy and the power to take action.

Our association only exists and can only pursue its objectives with the aid of its members, donors both small and large, both private and public, volunteers and salaried team in Aubagne, Africa and Asia. We thank each and every one of you most sincerely.

Let's build the Geres of tomorrow together, so that we can contribute to transforming the world.

MOBILIZE ALONGSIDE GERES FOR CLIMATE SOLIDARITY!

BY BECOMING A DONOR

You are helping us to implement innovative solutions to roll back poverty and combat climate change. In France, your donations are tax deductible.

BY BECOMING A MEMBER

You are supporting Geres values, taking part in the life of the association and carrying forward with us the Climate Solidarity message of struggle against climate change and poverty.



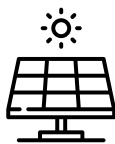
**GERES
IN FIGURES**



11
PERMANENT
REPRESENTATIVE
OFFICES



56
PROJECTS



115
TECHNICAL
PARTNERS



74
FINANCIAL
PARTNERS



204
STAFF
MEMBERS

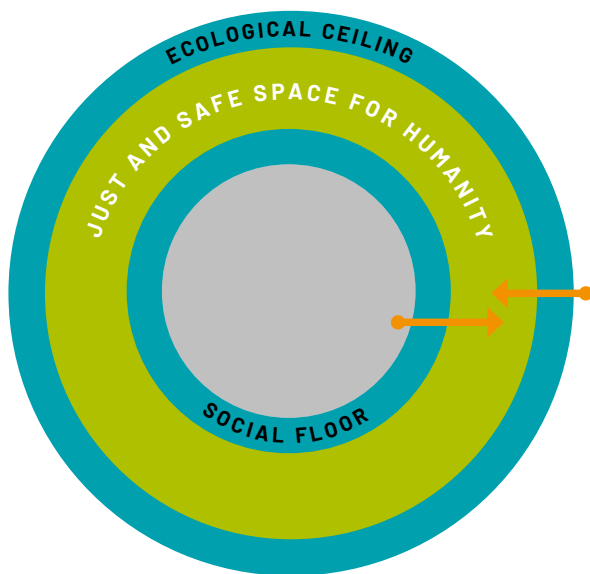


183 000
DIRECT
BENEFICIARIES

Climate Solidarity in action

Set up in 1976, Geres is an international development NGO defending the cause of Climate Solidarity.

Consistent with its dual mandate to combat both poverty and climate change, Geres works for a fair, ambitious, inclusive energy transition. Its ambition is to enable as many people as possible to live with dignity in a safe and just space, between the social floor and ecological ceiling.



Geres work draws on the doughnut model developed by Kate Raworth, professor at Oxford University.

5 areas of expertise at the service of shared prosperity

Geres focuses its activities on 5 areas of expertise: energy access, renewable energy, controlling energy demand, climate and energy and mobilization. Taken together, they contribute to its dual mandate to bring about shared prosperity. To ensure the continuity of its work and extend its impacts, Geres works alongside local stakeholders, while its partnership and capacity-building approach fully encompasses the territorial and economic dimensions.

[>> Find out more about our expertise](#)



THE WOMEN AND MEN OF GERES

HQ

GENERAL MANAGEMENT

Laurence Tommasino
EXECUTIVE DIRECTOR

ADMINISTRATION & FINANCE DEPARTMENT

Laurent Collinet-Brdys
DIRECTOR

DEVELOPMENT AND MOBILIZATION DEPARTMENT

Gilles Martin-Gillis
DIRECTOR

HUMAN RESOURCES DEPARTMENT

Hélène Schwann
MANAGER

THE EXECUTIVE COMMITTEE

Alexia Hébraud

1st link in shared governance for the Europe-Mediterranean Region and contact person for residual biomass energy generation

Anne Lancelot

Regional Director West Africa

Quentin Moreau

Regional Director Central Asia

Julien Jacquot

Regional Director South-East Asia
Director Geres Expertise

THE BOARD OF DIRECTORS

Geres Board of Directors is made up of volunteer members elected at the General Meeting



Marie-Noëlle Reboulet
PRESIDENT



Sophie Ibos
VICE-PRESIDENT



Vincent Priori
SECRETARY



Frédéric Bœuf
TREASURER

OTHER BOARD MEMBERS

Jean-Louis Bal / Luc Bonnamour / Éric Buchet / Violaine Bousquet / Thierry Cabirol / Jean-Claude Chassagnoux / Pierre Ducret / Julie Fardoux-Chassing / Alain Guinebault / Vanessa Laubin / Silvia Pariente-David / Pascale Strubel

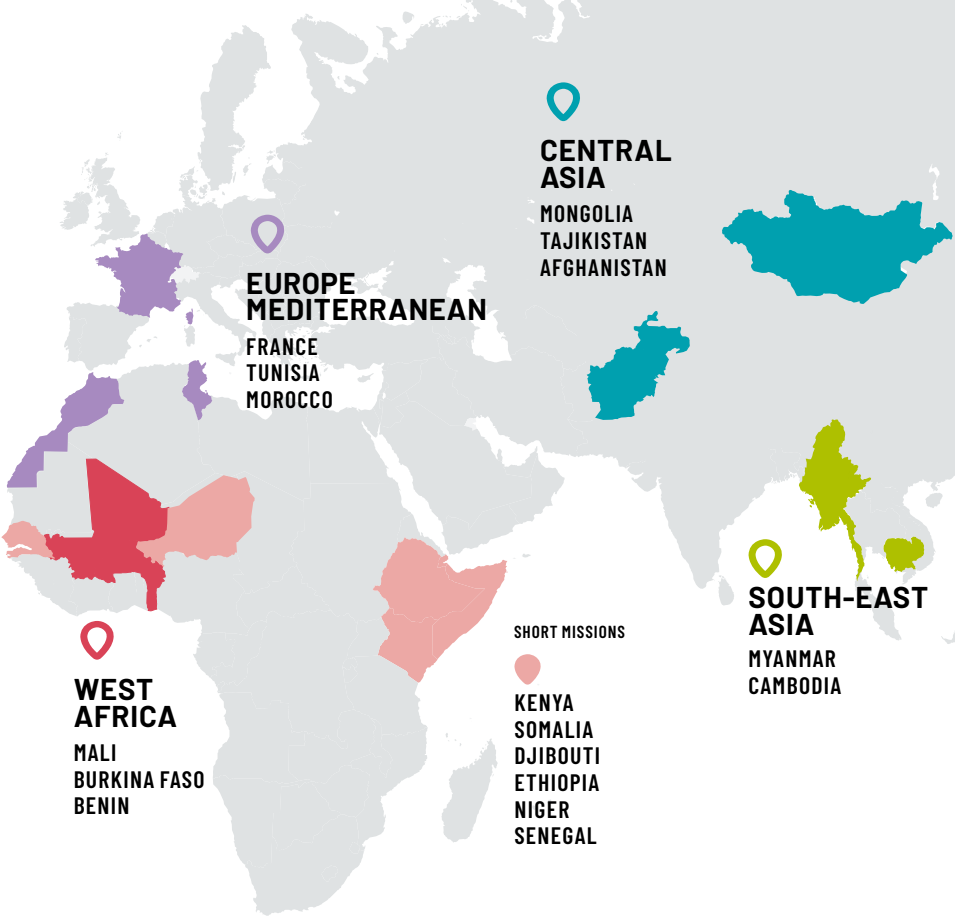
IN FIGURES

204 EMPLOYEES

86 WOMEN

118 MEN

IN FRANCE AND INTERNATIONALLY



49 PEOPLE WORKING IN THE EU, OF WHICH:
45 EMPLOYEES IN FRANCE
2 EMPLOYEES ELSEWHERE IN THE EU (BELGIUM)
2 INTERNS

155 PEOPLE WORKING OUTSIDE THE EU, OF WHICH:
139 LOCAL CONTRACTS
13 EXPATRIATE STAFF
3 INTERNATIONAL SOLIDARITY VOLUNTEERS

PLANET GENDER: a game to raise awareness of gender and climate issues.

Giving clues to understanding the links between gender inequalities and the differentiated impacts of climate change

is the aim of "Planet Gender", a free card game meant for a wide audience which turns the spotlight on seven families around the world. The game draws inspiration from real situations and seeks to generate discussion of the connections between gender and climate - differentiated vulnerabilities, barriers to be lifted - and also how women and men can take part in adaptation and mitigation solutions in their own circumstances and respective countries. In addition to gender, factors to be considered when seeking to understand the



differentiated impacts of climate change across the world include ethnic origin, wealth or poverty and migratory status.

FUNDING:

The game was designed in connection with the Social Change Workshop co-ordinated by F3E, with support from AFD, the Fondation de France, Fondation du Crédit Coopératif, Secours Catholique and the French Minister for Europe and Foreign Affairs.



FIND
OUT
MORE

CYCLE TOUR : the crazy challenge taken up by Alexandre and Julien

In early 2022, Alexandre and Julien, two engineers committed to climate justice, cycled across parts of Europe with a two-fold objective: raising awareness amongst their Instagram community of energy transition issues and promoting the work of Geres. Over 9 weeks, they covered 3500 km, from Berlin to Athens, via Prague, Linz, Vienna, Trieste, Rijeka, Pula, Podgorica and Tirana. Crowdfunding enabled them to cover the cost of their project thanks to sponsors and citizens enthused by their initiative. The surplus funds



collected, €1835, were donated to Geres. A big thank you to them for their commitment.

(RE-)DISCOVER THE PROJECT
ON INSTAGRAM



CEPAC AND ERILIA JOIN FORCES WITH GERES

Erilia, a major player in social housing in France, decided that Geres should receive the funds deriving from the reduced interest rate on its environmental impact loan contracted from the CEPAC (Caisse d'Épargne Provence, Alpes, Corse) bank.

A 30-year partnership was put on a formal footing at the 82nd HLM Congress, held in Lyon in September 2022. Both innovative and commit-

ted, this alliance is reflected in financial support for Geres, as the association's Climate Solidarity cause echoes the commitments made by Erilia, the first social enterprise for housing to adopt the status of "société à mission" (company with a defined purpose and social and environmental objectives set out in its articles of association) and align with the values of

CEPAC, which supports the energy transition and social inclusion.

"...With Geres, we share the values of societal responsibility and support for the most vulnerable. Taking part in field activities by becoming a sponsor is fully in tune with our status as société à mission"

Frédéric Lavergne, CEO of Erilia



FIND
OUT
MORE

A new branch in Burkina Faso



The Geres team at the new office

With a presence in Burkina Faso since 1980, providing technical assistance and, more recently, working on the Wood Energy Sahel programme, which aims to improve access to cooking energy for residents in the main urban centres of Niger, Burkina Faso and Benin, Geres opened an office there at the beginning of the

year. **Objective:** to develop local partnerships to ensure deeper embedding and continuity of its projects, especially on the themes of energy access, controlling energy demand and deployment of renewable energies.

2nd

National Day of Action against Energy Poverty

For the second consecutive year and in partnership with the City of Marseille and the Abbé Pierre foundation, Geres contributed to the day of action against the scourge of energy poverty, which affects 12 million people in France. The day of action on 24 November 2022, including an awareness campaign and various other events, helping to make this phenomenon

visible to local decision-makers and the general public, by bringing energy poverty actors together around a national event. **Objective:** to showcase public and voluntary sector territorial initiatives to combat and prevent energy poverty.



FIND OUT
MORE
ABOUT THE DAY

DISCOVER THE ACTIVITIES ON OUR WEBSITE 



Women committed to sustainable energy in Cambodia

In Cambodia, Geres is supporting committed women who are playing an active part in the fight against climate change through two projects: Switch Garment (European Union /Switch Asia) and VETHIC (French Development Agency) dedicated to promoting sustainable energy practices and increasing the competitiveness of the textile sector.

Standing out amongst the instigators of ongoing exemplary initiatives, we find Khim Thavy, conformity supervisor in one of the 50 Cambodian garment factories already committed to sustainable energy. Under her leadership, an energy audit was carried out in the interests of identifying and adopting more sustainable energy practices, optimizing operational processes and reducing environmental impact. On completion of that audit, the factory in question proceeded to replace its compressors, leading to a 41% improvement in its energy efficiency.

Geres also wishes to highlight the significant contributions of its partners Cambodia Women for Peace and Development (CWPD) and Live & Learn Cambodia (LLC). Their efforts to raise



Ms. Thavy with the Geres, AFD, CWPD and LLC teams

awareness included consulting 4000 workers, mainly women (75%), about the interconnection between environment, energy and climate change, enabling their participation and active commitment. Thanks to the collaborative efforts of Kimlen Vy and Vyvathana Than of CWPD and Makara Bou of LLC, 80 peer instructors are receiving training in eight factories. Their leadership and devotion have been essential in helping these instructors to pass on knowledge effectively and drive positive change within their companies.



**FIND OUT MORE
ABOUT THE
SWITCH GARMENT PROJECT**

Morocco: when the energy transition and inclusion go hand in hand

In 2022, the Geres team in Morocco set up a network of women distributors of high energy performance ovens under the FaranEco brand for domestic and professional use. **The aim:** to support the socio-economic integration of vulnerable women and train them in sales techniques to complement their income.

Set up in April 2022, the network came into being in greater Casablanca, thanks to a partnership with the Zakoura Education foundation designed to select and support young girls and women identified as future distributors of FaranEco ovens.

This project provided entrepreneurship training for 13 women. On the agenda: workshops on self-confidence, marketing techniques, learning about online communications, administrative management and accounting.

Carried out in partnership with Bidaya, a social incubator and association under Moroccan law, the training sessions, giving priority to the Learning by Doing method, enable participants successfully to master a range of skills, in both behavioural and personal terms, as well as in connection with marketing.



Objective of the training: to boost the women's entrepreneurial skills to allow them to take up profitable, sustainable income-generating activities, designed to improve their own and their families' living conditions. This approach is in Geres DNA, as can be seen in its support over many years for the economic autonomy of women, through the creation of inclusive, green jobs. In the long run, the emergence of this sales

30 to 50% :
is the gas saving
achieved
with FaranEco ovens

network of motivated, committed women should help to ensure large-scale distribution of high energy performance ovens in Morocco, far beyond the term of the FaranEco project.

FOR TERRITORIES COMMITTED TO THE ENERGY AND CLIMATE TRANSITION!



2022 saw the end of the "Climate & Energy: adaptation and mitigation measures in rural territories and intermediate towns - CEMAATERR" Programme Agreement, launched in 2017, which enabled five territories to follow a low-carbon, climate-resilient development pathway.

Geres based its experimental approach on implementation of specific projects designed to encourage engagement by local stakeholders (on biomass energy in **Benin** and **Cambodia** and energy-efficient building in **Morocco** and

Mongolia), while boosting their skills and the spirit of co-operation between the various players (local authorities, associations, private sector and citizens). Long-term support is needed to build a shared vision of the issues, translated into collective working practices, but it is the key to firmly embedding these practices and ensuring that they form part of local and national public policy.

Under the agreement, it was possible to test and develop an approach, principles of action and different methodological tools for facilitation and participatory planning, capacity-building and advocacy which can be adapted to assist other territories.

FIND OUT MORE
THESE EXPERIENCES WERE SHARED THROUGH EVENTS AND PUBLICATIONS



Policy paper
on Morocco



Webinar
on public
buildings

Recycling organic waste in the South of France

In 2022, the Geres team in France facilitated dialogue with stakeholders in the territory of Toulon Provence Métropole – local authorities, institutions, professionals and associations – through workshops on the theme of recycling of residual biomass (organic waste).

Objective: to help them come together to implement ecological recycling solutions suited to local circumstances and impart a sense of ownership. Tried out in connection with the ConcerTO approach adopted by ADEME, this

initiative also enabled Geres to contribute its expertise on recycling through methanation and its in-depth knowledge of other organic options such as composting or crushing in various sectors including agriculture, catering and food processing.

This is the cross-cutting vision, consisting of matching territorial needs with recycling and renewable energy production, that Geres has been promoting for six years through the Recycling of waste organic matter project (ValoMo), in partnership with Gesper, an association specializing in composting and local organic waste management.



50
participants
in each consultation
workshop

Towards clean cooking solutions in the Sahel

Begun in 2022 for 4 years, the Wood Energy Sahel project, rolled out in Niger, Burkina Faso where Geres has just opened an office and, in the near future, Benin, aims to promote and improve access to clean cooking solutions, mainly for people in urban centres.

The principal fuel for 80% of households, wood energy makes a dramatic contribution to the deforestation and desertification of these three countries, which are amongst the worst affected in the world. To put the brakes on the process, Geres is setting up a "Wood Energy Sahel" platform.

Its role: to enhance the visibility of the problems faced by Clean Efficient Cooking (CEC) value chains, contribute to raising the awareness of the general public regarding the transition from wood energy to other energy sources and support local manufacturers of efficient cooking appliances and alternative fuels.

IN FIGURES
€4 M
of funding
(AFD and FFEM) over
four years

With regard to that objective in particular, the aim is to assist these VSEs, in partnership with Hystra and Entrepreneurs

du Monde, with their efforts to reach a mass market. Through this platform, knowledge and content on Clean Efficient Cooking in the region can be produced and made available to manufacturers and distributors, as well as to the authorities and national alliances, which can then collectively suggest measures to develop the value chain.



ZAEs in Mali to guarantee sustainable energy access



The Sustainable Energy Access for Everyone project (AEDTT) came to an end in July 2022. It had set up six Green Business Zones (ZAE) and 12 vegetable gardening schemes. In total, at the end of 2022, 8 ZAEs were in operation: Konséguéla and Koury Diaramana, launched before AEDTT and Kifosso, Falo, Dougouolo, Miena and Moro-Moro, launched under the AEDTT programme.

At present, 56 VSEs are hosted by the existing 8 ZAEs. 23 additional VSEs have announced their imminent establishment. With two Malian investors, Geres set up the social enterprise Green Biz Africa (GBA), a rural electrification business

aiming to ensure the continued operation of the already established ZAEs and confirm their rural economic development lever effect. Via tripartite agreements, the six town councils have delegated the operational management of their ZAEs to the operator GBA. Specifically, the latter employs the ZAE managers, carries out technical maintenance of the platforms and collects bill payments. GBA is also in close contact with each local monitoring committee to make sure that the ZAEs really are

development tools at the service of the territory. In October, Geres and the Swedish International Development Agency (SIDA) signed phase 2 of the AEDTT project, which is hoping to deploy five further ZAEs, to accommodate 50 VSEs. In the very last days of 2022, diplomatic tensions between France and Mali resulted in the withdrawal of AFD funding in Mali. Geres was able to continue its activities there thanks to funding from SIDA.

**FIND OUT MORE ABOUT
ZAEs IN MALI.**

<https://www.geres.eu/en/news/analysis-and-opinion/zae-action-programme-vector-sustainable-energy-jobs-mali/>



Example of a bioclimatic cellar in Oshiba, Tajikistan

TAJIKISTAN

ENCOURAGING CLIMATE-RESILIENT PRACTICES

Launched in April 2022 for a five-year term in partnership with the NGO Caritas, this project seeks to improve the access of rural communities in the Rasht Valley to sustainable food and drinking water, as well as to sustainable energy solutions to improve farming practices.

To help Tajik communities, Geres is planning to build 20 passive solar greenhouses and 10 bioclimatic storage cellars, as well as to rehabilitate 30 existing cellars. An ecological approach designed to prolong the growing season and enable women farmers to store their food crops

so that they can be sold at a better price. The other activities carried out in parallel involve improving thermal comfort in 10 schools in the Rasht Valley and the building of six low-energy homes to re-house households affected by natural disasters.

The challenge for Geres: to enhance villagers' resilience to climate change through an integrated approach combining sustainable use of natural resources, low-energy buildings, improved farming practices and large-scale awareness raising.

Effectively combating pollution in Mongolia: a key issue



Since 2018, Geres and its partners have endeavoured to reduce atmospheric pollution in Ulan Bator by working on domestic insulation and promoting reductions in the consumption of charcoal for heating. Four years on, we see quite conclusive results.

In Ulan-Bator, the lack of a central heating system is a reality for half the urban population, obliged to use cheap, poor quality charcoal to meet their heating and cooking needs. To combat air pollution and improve thermal comfort in homes, Geres has rolled out a series of insu-

lation solutions backed by awareness campaigns and the establishment of a digital platform to link up households, artisans, suppliers of building materials and the certification body, as well as financial institutions.

Now moving into its second phase, the "Switch Off Air Pollution" project aims to replicate the activities already undertaken in Ulan Bator and other provincial capitals to promote and implement sustainable, affordable energy-saving solutions.

To facilitate the investment, Geres has been working with the banking sector to set up soft green loans, especially for the most modest households.

1 546 homes insulated
5 900 to come

FIND OUT MORE

ABOUT GERES ACTIVITIES IN MONGOLIA

<https://www.facebook.com/geresinmongolia>

Building constructed in Mali using the Nubian vault technique.



Combating energy poverty in Morocco and Benin

Drawing on its experience of energy poverty in France and energy-efficient housing in the cold regions of Afghanistan, Mongolia and Tajikistan, Geres is transposing its approaches to urban "hot" climate areas in tropical and subtropical zones.

In these regions, climate change combined with significant, poorly controlled, urban growth results in over-exposure of people to excessive heat in energy inefficient housing, with the attendant chronic health problems. Air conditioning leads to over-consumption of energy, draining household budgets and generating greenhouse gas emissions. This situation is due to a lack of knowledge and professional

skills, as well as financial resources, but also to inappropriate development of particular building techniques and methods (e.g. widespread adoption of concrete and galvanized steel sheeting). Furthermore, policymakers have until now demonstrated limited interest, particularly as regards informal or unplanned housing and renovation. Low-tech, low-cost solutions, including good user practices, designed to limit the effects of heat in the built environment are still inadequately developed and disseminated. In Morocco and Benin, the FRESH programme aims to build, test, validate and disseminate an approach in response to these issues, especially renovation.



Because human health is connected to both animal and environmental health, requiring a shared approach, Geres has joined the One Sustainable Health Forum, where international stakeholders can offer recommendations for putting the One Health approach on an operational footing in the field and in public policies or development programmes. By committing to Climate Solidarity, Geres seeks to demonstrate how the energy dimension can help, amongst other things, to foster access to health services, medicines and technologies and limit the carbon footprint of the health sector, as well as limit the risks of exposure to harmful smoke.

Towards greater climate compatibility

The expected, already perceptible, speeding up of the effects of climate change calls more than ever for action!

This is also an imperative for NGOs, which need to review their operating methods to limit negative externalities, anticipate the risks of transition and boost the positive impact of their initiatives: avoided emissions and climate

resilience. A body of scientific knowledge is developing to improve the evaluation, identification and implementation of relevant solutions. In 2023, Geres is taking an action research approach to climate compatibility, with a view to transposing these methodological inputs into its activities.

GENERAL POLICY AND CODE OF CONDUCT: Geres aims to be proactive and exemplary

In 2022, Geres continued its efforts to develop a CSR policy and began taking up two fundamental issues which, in 2023, will result in a plan of action to reduce its carbon footprint, and a policy on prevention of sexual exploitation and abuse (PSEA), respectively.

The plan of action to reduce Geres carbon footprint has been the subject of collective in-house work. It will commit not only the Association's HQ but also its country representative offices. More widely, in connection with its climate strategy, Geres will continue to analyse the climate performance of its projects: to what extent are they adapted to the projected climate trends in the respective territory and also how can their own impact on the planet be limited. A group will be set up to monitor the planned activities.

As regards the PSEA policy, after its validation in March 2023, it will need to be put on an operational footing for all Geres teams. This will mean training and awareness-raising on the topic, the establishment of a whistle-blowing committee and, in each country, the identification of a dedicated focal point.



Crises, nationalism, poverty, environment, public interest, decolonization and local solidarity: all potential subjects for building a long-term vision

Adapting to tomorrow's strategic issues

In 2022, Geres took part in various strategic and forward-looking debates within the Groupe Initiative and Coordination Sud.

The challenge is to try to adapt to increasingly tense and unstable operational contexts, as well as the changes under way within the international solidarity sector, especially the issues of localization of aid and the increasingly strong and voluntarist contribution of private players as aid donors. All these developments raise essential questions for international solidarity organizations such as Geres: what role should they play tomorrow as a complement to civil society in the global South? And therefore what partnership strategy should be adopted

in future? In what way should our governance open up to make more space for the viewpoints of local stakeholders in our strategic operational choices? What relationships should be built with new private aid funders or companies in the social and inclusive economy which, in some cases, represent strong development levers. In 2023, Geres will begin a new strategic cycle leading it to examine these topics in-house and collectively, so that it can look towards 2030 and define the change pathways needed to put its strategic choices into practice.

Energy transition: fast-tracking means getting everyone on board!

Geres has been working for more than 45 years to bring about a fair, ambitious energy transition: a key issue in the face of global challenges. In 2022, the energy crisis which struck the world and Europe in particular was there to remind us of this. To draw in the general public, we as private players and associations chose to invest heavily in the theme of the energy transition, pointing out that a new order is only possible if the latter is fast-tracked. Geres is driving and supporting initiatives to communicate, train, inform and rally around the cause of Climate Solidarity everyone who is prepared to support and take action with us.

[Overview of activities in 2022](#)

A communications campaign for mobilization



2nd edition of #TuGères

Fast-tracking means giving the keys to the new generations

Following the success of the first edition, [#TuGères](#) brought together more committed young people around an event jointly facilitated by Geres and Eurasianet, with backing from Clean My Calanques and the local eco-feminist brand Cagole Nomade. Supported by AFD and



Coordination Sud via the "Place aux jeunes" [Make room for youth] scheme, this programme is dedicated to supporting young people who wish to implement projects around solidarity and climate. New this time around: pitching projects for funding!

In front of the cameras and a team of volunteers and administrators from Geres, participants learned to pitch their ideas from A to Z. A demanding but effective exercise to assess feasibility and prepare them to be as convincing as the "pros". Kudos for the project of 17-year-old Manon, eco-delegate hoping to make her classmates more aware of energy-saving practices.



FAST-TRACKING MEANS GETTING EVERYONE ON BOARD

Partnership event in Marseille: A successful second day of action

The second National Day of Action against Energy Poverty took place on 24 November.

A perfect date for gathering together our partners and all the committed local stakeholders in Marseille that very evening. With more than 100 partners in attendance, the evening served to take stock of the challenges of combating energy poverty in the Sud Provence-Alpes-Côte d'Azur Region and look back over Geres work in France, together with the city of Marseille and the Valorem Foundation, as well as in Ulan Bator, Mongolia, with the Abbé Pierre Foundation. An opportunity also to introduce our new partnership with the Aix-Marseille education authority in connection with Earth Day and formalize the signature of our new partnership with Colis Privé, a subsidiary of CMA CGM, which wanted to support our efforts to combat energy poverty in Marseille.



PARTNERS IN FOCUS :

Fast-tracking means inventing new forms of support to rally people to the cause

A big thank you to our partners and donors, fantastic communicators and ambassadors who boost awareness of international solidarity issues, while achieving a tenfold increase in funds raised for work with the most vulnerable people.

Here are a few examples of inspiring approaches which stood out in 2022:

A unique fundraising operation by Wattsgood with its client Giant.



For each watt-hour produced with its bicycles, 1 euro is donated to our efforts to combat energy poverty. Wattsgood, a company operating in the social and inclusive economy, eco-designs bicycles which transform the energy from movement into electricity, coupled with an app helping to raise users' awareness of energy sobriety and its challenges.

The RAJA-Danièle Marcovici Foundation supports our women's entrepreneurship project around the energy-saving gas-fired oven sector in Morocco, through the "Women and environment" product sharing scheme, whereby the RAJA group pays some of the selling price of eco-friendly products back to the associations it supports.

The Enerlis Fund signed its first partnership agreement with Geres in 2022 and is committed to supporting us in our efforts to combat energy poverty in Tajikistan and France. Apart from this support, Enerlis demonstrates its trust by granting Geres an amount which is not specifically earmarked. A way of giving it financial flexibility, leaving it up to the association to target funding in accordance with needs in the field on a more reactive basis.

Join
the movement
for Climate Solidarity

BY SUPPORTING GERES

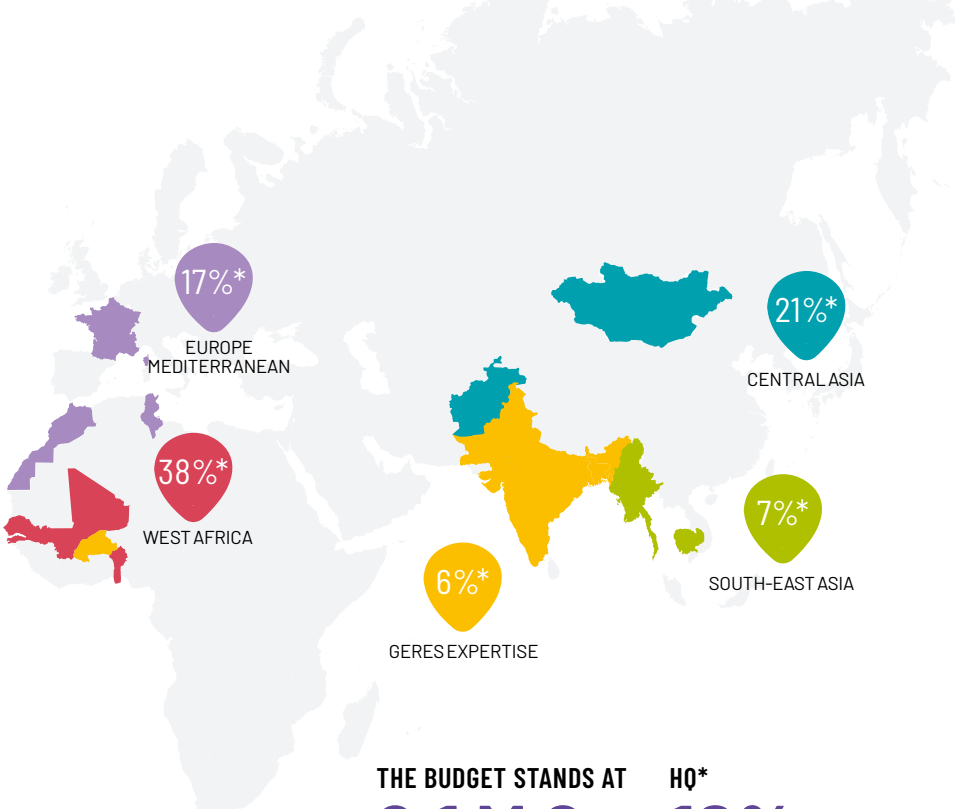
<https://www.geres.eu/en/take-action/foundations/>

BY VOLUNTEERING

<https://www.geres.eu/benevolat/>



The budget stands at €9.1 M. It is considerably higher than in 2021 (+€ 1.5M, +19%). West Africa remains Geres foremost area of operation (38%), with a rise of 25% (+ €633,000). Central Asia, with an increase of €374,000 (+26%), remains in second position. It is followed by the "Europe-Mediterranean" (17%) and South-East Asia (7%) regions and the cross-cutting expertise unit (6%), which continues to focus on our country projects.



THE BUDGET STANDS AT HQ*
9.1 M € **12%**

The bottom line

Geres is in surplus for its 2022 financial year.

The bottom line, €103,000, reflects a rise of €67,000 compared with 2021, due to the increase in activity and relative decrease in operating and fundraising costs, which accounted for 10.9% of the budget as against 12.3% in 2021. Appropriations/recovery of provisions had a negative impact, -€247,000, on Geres bottom line, as against -€318,000 in 2020. On the balance sheet, the amount of provisions covering all identified risks increased significantly to €1,012,000 as against €788,000 a year earlier.

Prospects

The suspension of French government funding in Mali at the end of 2022 is a cause of concern for Geres and its activities in 2023 and beyond.

Even though the consequences for 2023 will be significant, with a reduction in planned activities and probably a deficit situation, the potential redeployment of the "Green Business Zones" in another country in West Africa would bring a greater sense of calm. With this in mind, Geres has already identified two places which would be particularly suitable for activities similar to those planned for Mali, i.e. offering energy access for productive uses in rural areas.

Financial transparency

Operating and fundraising costs accounted for 10.9% of the total budget as against 12.3% in 2021, despite an increase of €56,000 (+6%). This increase was expected, especially as a result of pursuing our citizen mobilization strategy. Expenditure on appeals for donations from the public has therefore increased by €16,000 (+46%). Geres accounts were signed off by the Board of Directors on 5 June 2023 and certified by the auditors Llinas Audit. The IDEAS label will be renewed in 2023.

*Expressed in percentage of actual uses, rather than total uses



The IDEAS label confirms the quality of our practices in terms of governance, financial management and monitoring the effectiveness of our activities. It is awarded by an independent committee.



ASSETS	2022	2021	VARIANCE 2022-2021
NET FIXED ASSETS IN €	339 803	341 612	-1 %
Stock of services	14 595	32 124	-55 %
Stock of finished products	146 638	94 524	55 %
Receivables	14 593 041	8 454 173	73 %
Accrued income	65 897	89 642	-26 %
Prepaid expenses	17 614	22 908	-23 %
Cash	5 999 130	7 916 120	-24 %
NET CURRENT ASSETS IN €	20 836 917	16 609 492	25 %
TOTAL NET ASSETS IN €	21 176 720	16 951 104	25 %

EQUITY AND LIABILITIES	2022	2021	VARIANCE 2022-2021
Equity	1 401 546	1 365 817	3 %
Operating result	103 062	35 730	188 %
ASSOCIATION FUNDS IN €	1 504 609	1 401 546	7 %
Provisions for end-of-service allowance	45 014	46 746	-4 %
Provisions for risks and charges	966 865	741 141	30 %
Dedicated funds	368 877	386 114	-4 %
PROVISIONS IN €	1 380 756	1 174 001	18 %
Due to credit institutions	56 365	-	-
Due to suppliers	230 753	224 595	3 %
Tax and social security	407 498	417 290	-2 %
Deferred income	17 596 738	13 733 671	28 %
CURRENT LIABILITIES IN €	18 291 355	14 375 557	27 %
TOTAL NET LIABILITIES IN €	21 176 720	16 951 104	25 %

The balance sheet total has risen by +25% from €17 million to €21.27 million.

This change is related to the increase in receivables under assets and deferred income under liabilities, reflecting an increase in the "reserve" of activities essentially for 2023 and 2024. 63% of this deferred income relates to two contracts in Mali, one of which, backed by French government funding, should be redeployed in another country in 2023.

Available funds remain high, although slightly lower than in 2022, falling from €7.9 million to €6 million (-1.9 million, -24%).

Thanks to the surplus generated in 2022, **own funds continued to increase**, reaching €1,504,609. They accounted for 17% of the budget for 2022, representing two months' work.

Redeployment of activities

In 2021, we inserted a box on implementation of projects in deteriorating political and security situations.

Geres activities in two of the three countries referred to in that box (Mali and Afghanistan) will be very different, in 2023, from those we could have expected a year ago: reduction in activities in Mali (connected with the suspension of French funding) and stoppage of activities in Afghanistan (due to the ban on NGOs employing women). Since 2020, Geres has been using some of its own funds to identify potential geographical diversification, particularly in the light of the overweighting of activities in Mali. These efforts had not yet entirely come to fruition, but they had made it possible to retain a geographical mix. The suspension of French funding in Mali at the end of 2022 breathed more urgency into that strategy. Initially, in view of the possibilities offered by AFD and its willingness to listen, we should be able to redeploy in Benin and, we hope, a new country. Accordingly, on the basis of collective discussions held at the very beginning of 2023 and using in-house funds, it should be possible for Geres to bounce back from this crisis and put that redeployment into operation as of 2024.



USES	2022	%	2021	%	VARIANCE 2022-2021	Allocation of public donations in 2022
1 - ASSOCIATION'S PURPOSE	7 490 697	82,2 %	6 268 538	82,2 %	19 %	62 703
France and Europe	914 556		973 830		-6 %	9 143
Developing countries	6 576 141		5 294 709		24 %	53 560
- Morocco and Tunisia	509 720		346 825		47 %	6 000
- West Africa	3 192 545		2 559 474		25 %	-
- Central Asia	1 791 266		1 417 128		26 %	47 560
- South-East Asia	556 738		581 201		-4 %	-
- Expertise	525 872		390 081		35 %	-
2 - FUNDRAISING COSTS	180 391	2,0 %	166 100	2,2 %	9 %	190
Costs of appeals to the public for donations	50 616		34 748		46 %	190
Other private fundraising costs	129 775		131 353		-1 %	-
3 - OPERATING COSTS	813 522	8,9 %	771 423	10,1 %	5 %	-
4 - APPROPRIATIONS, DEPRECIATION, PROVISIONS AND DEDICATED FUNDS *	524 776	5,8 %	386 856	5,1 %	36 %	-
SURPLUS FUNDS FOR THE PERIOD	103 062	1,1 %	35 730	0,5 %	188 %	-
TOTAL USES IN €	9 112 448	100 %	7 628 648	100 %	19 %	-
Total use of funds collected from the public						62 893
TOTAL ACTUAL USE OF FUNDS IN € (Excluding surplus, stock, provisions, outstanding commitment)	8 484 608	93 %	7 206 051	94 %	18 %	-

Actual uses increased by 18% between 2021 and 2022, rising to €8,485,000.

Activities in West Africa, Geres foremost area of operation (€3,193,000) increased by 25%, due to the two "Green Business Zone" (ZAE) projects funded by AFD and Swiss Co-operation.

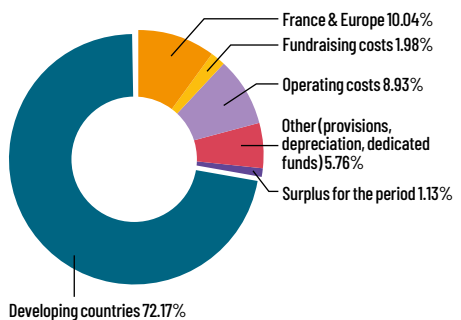
Central Asia (+26%) is still our second most important area of operation, where there are two programmes funded by the EU, AFD and the Abbé Pierre Foundation, developing innovative, adapted housing energy solutions, and a new project in Tajikistan (Energy approaches of an integrated rural development programme) run with Caritas and funded by the EU. In Afghanistan, the two programmes funded by GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit) have been completed. They mark the end, in 2023, of Geres twenty-year presence in Afghanistan.

The Europe-Mediterranean region saw an increase in activity (+€104,000, +8%), rising to €1,424,000: France (-€59,000, -6%) and "Morocco-Tunisia" (+€163,000, +47%), through the SIEC (development of Local Energy and Climate Information Services) project, ECODEV (Energy Access & Economic Development) programme in Morocco and Tunisia and the "Methanation" and IRAEE (multi-stakeholder network for the energy transition in the agricultural sector) projects, funded by ADEME and the Regional Council in the Sud Provence-Alpes-Côte-d'Azur region of France.

South-East Asia saw no major change in activity (-4%). The projects in question: the development of a textile value chain, funded by the EU and AFD in Cambodia, and the establishment of a network of women engaged in last kilometre distribution of energy-efficient appliances in Myanmar, where efforts to improve rural housing in cold areas (funded by the Abbé Pierre Foundation) also got under way.

The Expertise unit recorded a 35% increase. In particular, it continues to co-ordinate the cross-cutting components of the programme agreements signed with AFD (CEMAATERR and ECODEV). The increase relates to service provision activities funded by the World Bank.

DISTRIBUTION OF USES IN 2022



ASSOCIATION'S PURPOSE: 82.20%
HQ: 10.91%
SURPLUS AND OTHER: 6.89%



FUNDS	2022	%	2021	%	VARIANCE 2022-2021	Follow-up of funds collected from the public and used in 2022
1 - FUNDS COLLECTED FROM THE PUBLIC	62 893	0,7 %	87 325	1,1%	-28 %	62 893
- Unrestricted individual donations	62 703		82 257		-24 %	62 703
- Earmarked individual donations	190		5 068		- 96 %	190
2 - GRANTS	8 105 173	88,9 %	6 811 872	89,3 %	19 %	
- Public	7 452 779		6 174 613		21 %	
- Private	652 395		637 259		2 %	
3 - PRODUCTION SOLD	442 228	4,9 %	252 533	3,3 %	75 %	
- Carbon credits	49 784		42 667		17 %	
- Service provision	392 444		209 867		87 %	
4- OTHER INCOME	502 153	5,5 %	476 917	6,3 %	5 %	
- Carry-forward of unused funds from previous years	23 148		75 019		-69 %	
- Stock of finished products	34 585		66 674		48 %	
- Recovery of provisions	277 471		68 364		306 %	
- Other operating income	166 949		266 860		-37 %	
INADEQUACY OF FUNDS FOR THE YEAR	-					
TOTAL FUNDS IN €	9 112 448	100 %	7 628 647	100 %	19 %	

Total funds collected from the public

62 893

TOTAL ACTUAL FUNDS IN €

(Excluding deficit, stock, recovery of provisions, carry-forward of unused funds from previous years)

8 777 244

96 %

7 418 590

97 %

18 %

Actual operating funds amounted to €8.8 million in 2022, an increase of €1.4 million (+18%) compared with 2021.

Grants accounted for 93% of actual operating funds, as in 2021, but with a slightly higher proportion of public grants: 85% of actual funds as against 83% a year earlier.

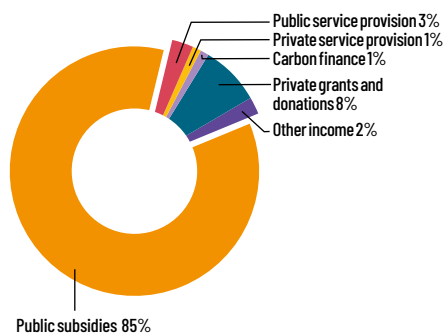
Sales of carbon credits are stable and of little significance (€50,000 as against €43,000). The stock of Carbon Credits generated by "Wassa" improved stoves in Mali increased as a result of the stock of finished products which will be certified in 2023. We have in fact slightly revised our strategy to increase sales in 2023. Turnover from **service provision** increased sharply, mainly relating to two pilot studies carried out by our Expertise service in Niger and the Horn of Africa on cooking solutions and household involvement in the energy transition. Moreover, **action research** is beginning in 2023 on the latter topic. Carried out by GEM in collaboration with a Ph.D. student, it is partly funded by GRDF.

Individual donations generously given by the public have decreased significantly compared with 2021 (€-24,000, -28%), returning to their 2019 level.

Other income (€502,000) rose (+€25,000, +5%) as a result of the increase in recovery of provisions (+ €209,000). All other income has gone down, especially **other operating income** (€-100,000), despite the slight increase (+ €10,000) to €121,000 in income related to mobilization of companies. The fall is mainly linked to the decrease in foreign exchange gains, which dropped from €81,000 in 2021 to €6000 in 2022.

ORIGIN OF ACTUAL OPERATING FUNDS IN 2022

(Excluding recovery of provisions, dedicated funds and stock variations)



PUBLIC FUNDS: 88.3%

PRIVATE FUNDS: 11.7%



OUR FINANCIAL PARTNERS

Geres wishes to pay tribute to the commitment, trust and loyalty of all its financial partners, without whom the activities of the association and its technical partners could not take place.

LOCAL AUTHORITIES

- Aix-Marseille-Provence Métropole
- Bouches-du-Rhône Département
- SUD- Provence-Alpes-Côte-d'Azur Région
- City of Paris
- City of Marseille

FOUNDATIONS AND ENDOWMENT FUNDS

- Abbé Pierre Foundation
- Air Liquide Foundation
- Engie Foundation
- Eurofins Foundation
- Legallais Foundation
- Les amis du Festival de Cannes Foundation
- Lord Michelham of Hellingly Foundation
- Nexans Foundation
- Prince Albert II de Monaco Foundation
- Raja - Danièle Marcovici Foundation
- Valorem - Watt for change Foundation
- Enerlis Solidarity Endowment fund
- Itancia Endowment fund
- Les Petites Pierres Endowment fund
- Qualitel Endowment fund
- Solinergy Endowment fund
- Synergie Renouvelable Endowment fund
- Fonds d'Action pour la Sécurité Électrique (FASE)
- Colis Privé a subsidiary of CMA-CGM
- Erilia
- Grdf
- Muskhane
- Novespace
- Solagro
- Someform
- Wattsgood

DEVELOPMENT CO-OPERATION AGENCIES

- AFD - French Development Agency
- European Union
- FFEM - French Global Environment Facility
- GIZ - German International Development Co-Operation Agency
- NDF - Nordic Development Fund
- SIDA - Swedish International Co-Operation and Development Agency
- UNPD - United Nations Development Programme
- World Bank

FRENCH PUBLIC BODIES

- ADEME - Environment and Energy Management Agency
- ADEME Provence-Alpes-Côte-d'Azur
- FNAB - National Organic Agriculture Federation

OUR PARTENERSHIP NETWORK

